

# Malaysia Results Review

28 November 2024

# Malaysian Resources Corp (MRC MK)

## Stronger Contribution From Construction; BUY

- Keep BUY and MYR0.86 TP (64% upside), c.2% yield. While Malaysian Resources Corp's 9M24 core profit of MY63m (>100% YoY) made up 80% and 93% of our and Street's full-year estimates, we deem it to be within expectations as we expect the property arm's performance to remain lukewarm in 4Q24. Overall, its manageable net gearing of c.0.27x (9M23: c.0.30) as of end 9M24 should help MRC gear up for anticipated infrastructure projects, possibly leading to a sizeable orderbook expansion.
- Results review. The construction arm's EBIT saw a 65% YoY jump in 9M24 due to progress of the Light Rail Transit 3 (LRT3) project (97% financial progress) combined with the Muara Sungai Pahang Phase 3 flood mitigation project worth MYR280m (43% financial progress). Its property arm saw an operating loss of MYR16.8m in 9M24 (9M23 operating profit: MYR35.7m) due to completion of Sentral Suites and TRIA 9 Seputeh in Mar and May 2023, in addition to new projects that are in early stages, such as VISTA Gold Coast in Australia and Residensi Tujuh. Completed unsold units in Malaysia stood at MYR353m as at end 9M24 vs MYR554.6m at the end of 9M23.
- Unbilled construction orderbook as at end 9M24 stood at MYR15bn (including the MYR11bn Bukit Jalil Sentral project), providing earnings visibility of >3 years. Future job prospects may come from its MYR3bn orderbook, which includes large-scale solar plants in Perlis, Kedah, and Selangor, the Central Spine Road in Kelantan, and a water treatment plant in Tok Bali, Kelantan.
- MRC is planning MYR5.7bn GDV worth of launches in Malaysia, Australia, and New Zealand from now until the end of FY25. The VISTA project in Gold Coast (GDV: c.MYR1.5bn, launched in Apr 2023) has seen 35% of the GDV sold as of July (end 9M23: 10%). MRC achieved MYR637m of property sales in 9M24 vs its FY24 target of MYR877m. We think the target is within reach as Residensi Tujuh (GDV: MYR385m) has started contributing from 3Q24.
- No changes to earnings estimates as results were in line. Hence, we maintain our SOP-derived TP of MYR0.86, which includes a 4% ESG premium. Valuation remains relatively undemanding at 0.5x FY25F P/BV or -1SD from the Bursa Malaysia Construction Index's 5-year mean P/BV.
- Key factors which may continue attracting interest in the stock include the
  projects under negotiation (not included in the MYR3bn tenderbook) such
  the reinstatement of five LRT3 stations, the redevelopment of Kuala Lumpur
  Sentral and Shah Alam Stadium along with Penang Sentral's prospects being
  underpinned by the Penang LRT project.
- **Downside risks:** Slowdown in the property market, sluggish project rollouts.

Forecasts and Valuation	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Total turnover (MYRm)	3,205	2,514	2,553	2,889	3,064
Recurring net profit (MYRm)	47	(66)	79	87	93
Recurring net profit growth (%)	-	(241.9)	-	10.9	6.8
Recurring P/E (x)	50.31	na	29.79	26.85	25.14
P/B (x)	0.5	0.5	0.5	0.5	0.5
P/CF (x)	na	5.45	3.45	4.50	22.24
Dividend Yield (%)	1.9	1.9	1.9	1.9	1.9
EV/EBITDA (x)	12.57	10.54	10.71	8.58	8.35
Return on average equity (%)	1.4	2.2	1.7	1.9	2.0
Net debt to equity (%)	33.6	18.0	12.7	12.5	12.7

Source: Company data, RHB

## Construction & Engineering | Construction

# **Buy** (Maintained)

Target Price (Return): MYR0.86 (64%)
Price (Market Cap): MYR0.53 (USD528m)
ESG score: 3.2 (out of 4)
Avg Daily Turnover (MYR/USD) 8.62m/2.00m

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#### **Share Performance (%)**

	YTD	1m	3m	6m	12m
Absolute	18.0	(10.3)	(1.0)	(24.5)	19.3
Relative	7.7	(9.4)	1.9	(23.6)	8.5
52-wk Price low	//high (N	∕JYR)		0.42	-0.73



Source: Bloomberg

## Overall ESG Score: 3.2 (out of 4)

## E: EXCELLENT

MRCB is rated excellent in this category, partly due to a significant improvement in energy consumption, which was down by 53% YoY. This also applies to four green building rating systems used to help it increase efficiency in energy, water and materials usage at its property projects. MRCB also contributes to the reduction of CO2, by encouraging the public to use public transportation made accessible by its developments.

#### S: GOOD

Efforts include being committed to local employment, using a mechanism to facilitate employee engagement, and stakeholder engagement on human rights issues. We note that MRCB has also achieved 1m man hours without lost-time injury for Kwasa C8 Plot 1 (Employees Provident Fund headquarters).

#### G: GOOD

57% of MRCB's board members are independent, with full disclosure on director remuneration, which includes salaries and bonuses on a named basis. It has an in-house investor relations team and holds investor meetings regularly. The public can easily access information about the company's on-going projects.



# **Financial Exhibits**

#### Valuation basis

SOP valuation

## Key drivers

- i. New property sales;
- ii. Asset disposals;
- iii. New construction contracts.

## Key risks

Key downside risks include:

- i. A slowdown in the property market;
- ii. Sluggish project rollouts.

#### **Company Profile**

MRCB is engaged in construction (niche strength in environmental projects), property development and investment and toll road operations. It is known for its transit-oriented developments, eg KL Sentral, Bukit Jalil City, Kwasa Damansara and Penang Sentral.

Financial summary (MYR)	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Recurring EPS	0.01	(0.01)	0.02	0.02	0.02
DPS	0.01	0.01	0.01	0.01	0.01
BVPS	1.01	1.03	1.04	1.05	1.06
Return on average equity (%)	1.4	2.2	1.7	1.9	2.0

Valuation metrics	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Recurring P/E (x)	50.31	na	29.79	26.85	25.14
P/B (x)	0.5	0.5	0.5	0.5	0.5
FCF Yield (%)	(3.4)	18.3	26.9	20.1	2.4
Dividend Yield (%)	1.9	1.9	1.9	1.9	1.9
EV/EBITDA (x)	12.57	10.54	10.71	8.58	8.35
EV/EBIT (x)	15.63	13.56	13.58	10.38	10.11

Income statement (MYRm)	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Total turnover	3,205	2,514	2,553	2,889	3,064
Gross profit	187	25	472	540	570
EBITDA	308	302	273	339	349
Depreciation and amortisation	(60)	(67)	(58)	(59)	(61)
Operating profit	248	235	216	280	288
Net interest	(99)	(113)	(124)	(162)	(159)
Pre-tax profit	154	134	134	162	173
Taxation	(101)	(33)	(54)	(73)	(78)
Reported net profit	65	101	79	87	93
Recurring net profit	47	(66)	79	87	93

Cash flow (MYRm)	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Change in working capital	(123)	411	584	417	(7)
Cash flow from operations	(81)	430	680	521	105
Capex	0	0	(50)	(50)	(50)
Cash flow from investing activities	53	420	(65)	(65)	(65)
Dividends paid	(53)	(45)	(45)	(45)	(45)
Cash flow from financing activities	14	(444)	(45)	(727)	(45)
Cash at beginning of period	579	534	972	1,213	1,215
Net change in cash	(13)	406	571	(271)	(4)
Ending balance cash	534	940	1,212	1,215	1,194

Balance sheet (MYRm)	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Total cash and equivalents	534	972	1,213	1,215	1,201
Tangible fixed assets	2,234	1,764	1,756	1,747	1,737
Total investments	0	0	15	30	45
Total assets	9,229	9,010	9,073	9,344	9,933
Short-term debt	841	311	311	311	311
Total long-term debt	1,216	1,491	1,491	1,491	1,491
Total liabilities	4,692	4,410	4,437	4,664	5,202
Total equity	4,537	4,600	4,635	4,680	4,731
Total liabilities & equity	9,229	9,010	9,073	9,344	9,933

Key metrics	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Revenue growth (%)	121.3	(21.6)	1.6	13.1	6.1
Recurrent EPS growth (%)	0.0	(241.9)	0.0	10.9	6.8
Gross margin (%)	5.8	1.0	18.5	18.7	18.6
Operating EBITDA margin (%)	9.6	12.0	10.7	11.7	11.4
Net profit margin (%)	2.0	4.0	3.1	3.0	3.0
Dividend payout ratio (%)	68.9	44.2	56.7	51.1	47.9
Capex/sales (%)	0.0	0.0	2.0	1.7	1.6
Interest cover (x)	2.50	2.08	1.66	1.75	1.79

Source: Company data, RHB



# **Results At a Glance**

Figure 1: MRCB's results review

FYE Dec (MYRm)	3Q23	2Q24	3Q24	QoQ (%)	YoY (%)	9M23	9M24	YoY(%)	Comments
Revenue	503.7	372.2	426.3	14.6	(15.4)	1,845.3	1,274.7	(30.9)	Progress from construction projects
EBIT	46.3	72.2	31.6	(56.3)	(31.8)	134.1	144.2	7.5	
EBIT margin (%)	9.2	19.4	7.4			7.3	11.3		
Interest expense	(30.2)	(26.9)	(31.9)	18.3	5.6	(86.9)	(82.7)	(4.8)	
Associates	3.6	3.4	3.1	(8.0)	(12.7)	17.2	10.1	(41.1)	
Pre-tax profit	18.7	48.4	2.3	(95.2)	(87.5)	54.5	69.6	27.7	
Pre-tax margin (%)	3.7	13.0	0.5	(95.8)	(85.3)	3.0	5.5	84.9	
Tax	(17.2)	2.9	6.3	>100	>100	(33.5)	(6.8)	(79.8)	
Effective tax rate (%)	92.0	(6.0)	(271.4)			61.5	9.7	(84.2)	
Net profit	1.5	51.18	8.9	(82.7)	>100	20.8	63.0	>100	
Core profit	1.5	51.2	8.9	(82.7)	>100	20.8	63.0	>100	Within expectations.
Net margin (%)	0.3	13.8	2.1			1.1	4.9		

Source: Company data, RHB

Figure 2: MRCB's SOP valuation

Items	P/E/ WACC/valuation	Equity value/surplus (MYRm)
Construction (FY25F earnings)	P/E of 18x	990.0
Surplus RNAV for property and investments	WACC of 11%	870.3
28% Sentral REIT	TP: 0.91	303.5
Kwasa Damansara PDP for infrastructure works (DCF)	WACC of 9%	71.5
Shareholders' Funds (ex-construction & REIT)		3,436.4
Total RNAV		5,671.7
Share base		4,467.5
RNAV per share		1.27
Discount (1)		35%
Intrinsic value/share (MYR)		0.83
ESG premium/discount	4%	0.03
TP		0.86

Note 1: We believe a 35% discount to RNAV is justified. We think this is fair, taking into account the abundant prospects in the form of MRT3, reinstatement of five LRT3 stations, flood mitigation projects and potentially Penang LRT.

Source: Company data, RHB

## **Emissions And ESG**

Trend	lana	lysis
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In 2023, MRC's total Scopes 2 emissions amounted to 18,751 tCO2e, which is an increase of 7.8% compared to 2021, but represent a 1% reduction compared to MRC's 2020 baseline.

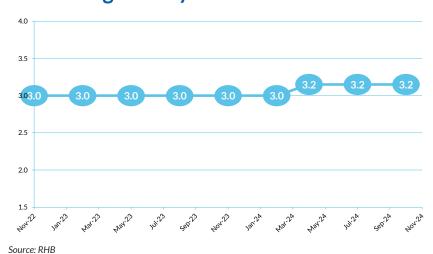
Emissions (tCO2e)	Dec-21	Dec-22	Dec-23
Scope 1	1,838	2,061	3,851
Scope 2	16,144	17,396	18,751
Scope 3	6,026	13,590	17,520
Total emissions	24,008	33,047	40,122

Source: Company data, RHB

# **Latest ESG-Related Developments**

- MRCB is committed to SBTi and will seek validation for its 2020 baseline year and reduction targets.
- Using the latest version of the SBTi Tool and through the absolute contraction approach (ACA), it has set an absolute Scope 1 and 2 emission reduction target of 4.2% annually (42% by 2030), aligned to the 1.5°C scenario.

# **ESG** Rating History



# **Recommendation Chart**



Dec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 Dec-23 Jun-24

Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2024-09-01	Buy	0.86	0.55
2024-05-31	Buy	0.80	0.66
2024-04-01	Buy	0.80	0.66
2024-03-01	Buy	0.70	0.59
2024-01-26	Buy	0.74	0.65
2023-11-28	Buy	0.52	0.44
2023-10-12	Buy	0.55	0.49
2023-09-01	Buy	0.55	0.50
2023-05-30	Buy	0.40	0.31
2023-02-21	Buy	0.45	0.32
2023-01-30	Buy	0.45	0.33
2022-12-01	Buy	0.45	0.33
2022-08-31	Buy	0.43	0.35
2022-06-01	Buy	0.44	0.37
2022-03-01	Neutral	0.38	0.36

Source: RHB, Bloomberg

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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

 Take Profit:
 Target price has been attained. Look to accumulate at lower levels

 Sell:
 Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

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